

## ELITXNE®

#### LIVE LIFE LEAK FREE®



#### Burden of Incontinence

- 25% of premenopausal women and 40% of postmenopausal women report leakage<sup>1</sup>
- <50% of women who consider it a problem seek help<sup>2,3</sup>
- 100% of women with SUI report negative effect on quality of life<sup>4</sup>
- 80% express emotional distress<sup>5</sup>
- 70% don't want to travel more than 30 minutes from home<sup>6</sup>
- 1. Rogers, R.: Urinary Stress Incontinence in Women; N Engl J Med 2008; 358:1029-36
- 2. Herzog AR, Fultz NH. Prevalence and incidence of urinary incontinence in community-dwelling populations. J Am Geriatr Soc 1990;38:273-81
- 3. Hannestad YS, Rortveit G, Sandvik H, Hunskar S. A community based epidemiological survey of female urinary incontinence: the Norwegian EPICONT study. J Clin Epidemiol 2000;53:1150-7
- 4. Gümüşsoy S., Kavlak O., Donmez S. Investigation of body image, self-esteem, and quality of life in women with urinary incontinence. Int. J. Nurs. Pr. 2019;25:e12762
- 5. Li F.L.W., Le Low L.P., Lee D.T. Chinese women's experiences in coping with urinary incontinence. J. Clin. Nurs. 2007;16:610–612
- 6. Yoo R., Spencer M. Continence Promotion and Successful Aging: The Role of the Multidisciplinary Continence Clinic. Geriatrics. 2018;3:91



## Significant Clinical Need

#### 30M post-menopausal women in US

100M pre-menopausal women



# 30M women with incontinence

#### Pelvic floor surgery

• Short-term and long-term implant complications

Intravaginal stimulators and biofeedback

- Intrusive (physically, time)
- Infection risk

Physical Therapy

- Intrusive (physically, time)
- Limited access

#### Kegels

- Low compliance
- 30% perform incorrectly<sup>7</sup>
- Bo K, Kvarstein B, Nygaard I. Lower urinary tract symptoms and pelvic floor muscle exercise adherence after 15 years. Obstet Gynecol. 2005;105(5):999-1005. DOI: 10.1097/01.AOG.0000157207.95680.6d.

#### Significant Clinical Need



#### Mission Driven Founders

We have a worldwide vision. We want women to get back to an active life and to start living again



#### Gloria Kolb & Eric Kolb

- MIT, Stanford, RPI engineering
- 25 years medical device experience
- 40+ Patents
- Monroe, CT
- Founded Elidah, Inc. in 2014.

#### **Regulatory Approval**



Indication for Use: ELITONE is a non-implanted muscle stimulator designed to treat stress urinary incontinence in women. It applies stimulation to the pelvic floor muscles and surrounding tissues.





#### Marketplace Approval





At 51 years old, I was not ready to stop living. Hooray, I found Elitone!!! Now every time I sneeze, cough and laugh I am not afraid of what will happen." – Nancy, Age 51, Mom of 3

Phenomenal! No more leaks after using for a month. This gadget pays for itself. – Anonymous

Definitely worth the price. I was very skeptical at first, but it really works! I felt a difference pretty quickly. It's just such a nice feeling not to pee when I cough, sneeze, laugh, whatever!! So very happy with this purchase. – Amy P



#### Easy. External. Effective.



#### Advanced Pelvic Floor Stimulation



100 Kegel contractions in 20 minute treatment

## Impactful Clinical Outcomes



Surface-applied electrical muscle stimulation for self-administered treatment of female stress urinary incontinence.

- 20-patient series
- 10+ years managing incontinence
- 6 weeks of homeuse treatment
- 1<sup>st</sup> week vs 6<sup>th</sup> week
- Leaks, pad use, I-QoL, usability



per

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Reduction in Leaks

- 95% improved
- 72% average reduction
- 75% clinically significant reduction
- 85% pad reduction
- I-QoL 95% stat. sig. improvement
- 100% comfortable
- 50% Reduction considered clinically significant [FDA published guidance]
- 32% improvement rate with intravaginal devices [AHRQ meta analysis]

## Impactful Clinical Outcomes

Self-directed external electrical stimulation for the treatment of stress urinary [manuscript under review]

- 48-Subject RCT with sham device
- 12 weeks of home-use treatment
- Baseline vs. 12<sup>th</sup> week
- Leaks, pad use, I-QoL, pad weight





- 50% Reduction considered clinically significant [FDA published guidance]
- 32% improvement rate with intravaginal devices [AHRQ meta analysis]

### Patient Access

- Medicare
- Cash
- HSA/FSA
- Payment Plan
- Private Insurer Coverage\*

\* Dependent on patient's plan



# Which patient type is most suited to benefit from ELITONE?